



ASI Repair Programs at a Glance

Due to the varied repair needs of our customers, **ASI** provides both 'in-house' and 'in-field' repair services. Our multi-level 'in-house' repair program, **ASI Encore**, combines speed and efficiency, resulting in superior repairs at very competitive prices. What sets an **ASI Encore** seal apart from an ordinary repair are the quality standards used in reconditioning the seal; the same standards used for our new seal parts. To our customers, this means every **ASI Encore** seal achieves the same performance level and seal life as a new **ASI** seal. Also, upon request, we will analyze seal performance and suggest ways to extend seal life. **ASI** realizes that it is not always practical or necessary for our customers to return their seals to us for repairs, so we also supply repair kits for all seal sizes and models for 'in-field' repairs at a low cost. Most recently, we have initiated the **Advanced Seal Repair** program (a repair program for seals that are non-ASI), making **ASI** a comprehensive, 'one-stop' source for all of our customers' seal repair needs.

Express Seal Repairs: The *Express* service was introduced in 2002 and has grown terrifically in popularity. *Express* can be used for all universal products and certain other frequently purchased seals (check with sales support). The program provides expedited seal deliveries at a fixed cost and the customer never has to buy another 'new' seal. Once this program is initiated, regardless of the condition of the seal, the cost for repair or replacement will always be the same; a factor that is attractive to the end-user for budgeting purposes. This cost advantage, coupled with deliveries that surpass those of standard repairs, makes this program a win-win situation.

Standard Seal Repairs: For seals that do not qualify as an 'Express' seal, we offer our standard repair service. With this service, the price and delivery of the seal will be quoted after receipt and inspection of the seal. And, as with the **Express** program, all seals our repaired to **ASI Encore** specifications, ensuring optimum performance for every repaired seal.

Advanced Seal Repairs (ASR): Another key element in making our distributors complete product/service providers was added in December 2005, *Advanced Seal Repair*, a repair service for non-ASI seals. When confronted with a customer who will not install an ASI seal until his present seal is scrapped, our distributors can offer to repair that seal for them. This capability gives our distributors a 'first response' position with the end-user so that when the competitor's seal is no longer repairable, an ASI seal can immediately be put in its place. For our distributors, this price and delivery-sensitive repair service should help complete their total product/service package.